

# Financial Capability Assessment for Church Pension Group Members

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The Global Financial Literacy Excellence Center at the George Washington University School of Business

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## The Global Financial Literacy Excellence Center (GFLEC)

- Founded in 2011 at The George Washington University School of Business by Prof. Annamaria Lusardi
- GFLEC is one of the leading research centers in financial literacy globally.





- We focus on groundbreaking research to advance financial literacy, with particular emphasis on financial education in schools, in the workplace, and in the community.
- Through our research and expertise, we seek to inform policy as well as develop and promote financial literacy program around the world.



## Some questions we all ask

#### How can I best prepare for emergency situations?

Precautionary savings

#### What will my work be tomorrow?

Investing in skills and education

#### Will my pension be enough?

Saving for the future

#### How can I grow my saving?

Investing and portfolio choice

#### How can I help others?

- Children and parents
- Caring for others and the environment

And much more...





## Some questions we all ask

What will my work be tomorrow?

Investing in skills and education

Will my pension be enough?

## Are we prepared to make these decisions?

How can I help others?

- Children and parents
- Caring for others and the environment

And much more...





## **Data Methodology**

#### When was the data collected?

Between November and December 2018

#### What was the size of the sample?

The sample included 1,053 individuals

#### What was asked in the survey?

- 38 questions:
  - Financial Literacy
  - Financial Situation
  - Money-Management Behavior

#### Who was the comparison group?

- 2015 and 2018 National Financial Capability Study (NFCS)
- Comparison group characteristics: Those who are at least 25 years old, hold bachelor or post graduate degrees, and are employed full-time or part-time.

#### What do we do with these findings?

- Inform program direction
- Update CPG curriculum
- Research findings can help raise awareness



## Part 1

## **Measuring Financial Literacy**





## Measuring the ABC of personal finance

#### What are the Big Three?

Three financial literacy question that test the knowledge of fundamental financial concepts.

- Interest Rate
- Inflation
- Risk Diversification

#### What are the main findings?

- Financial illiteracy is widespread in the population
- Basic knowledge cannot be taken for granted, even in advanced economies
- Risk diversification is most difficult concept to grasp
- Vulnerable groups are less likely to answer correctly
- Similar patterns across countries





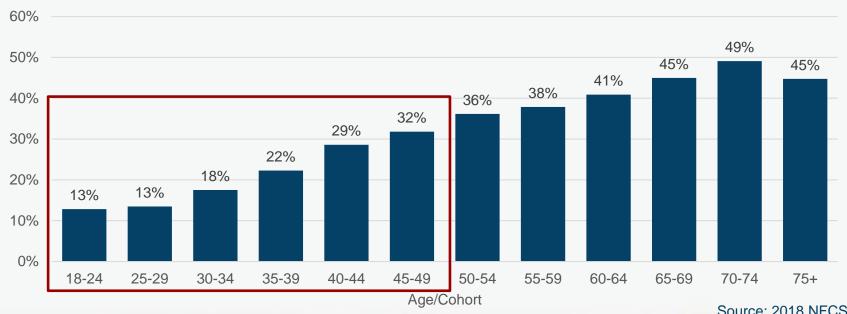
... of Americans could correctly answer the Big 3 in 2018

30%



## Financial literacy across age





Source: 2018 NFCS



#### **QUIZ**

Suppose you had \$100 in a savings account and the interest rate was 2% per year. After 5 years, how much do you think you would have in the account if you left the money to grow?

- ☐ More than \$102
- ☐ Exactly \$102
- Less than \$102
- Don't know





### QUIZ

Suppose you had \$100 in a savings account and the interest rate was 2% per year. After 5 years, how much do you think you would have in the account if you left the money to grow?



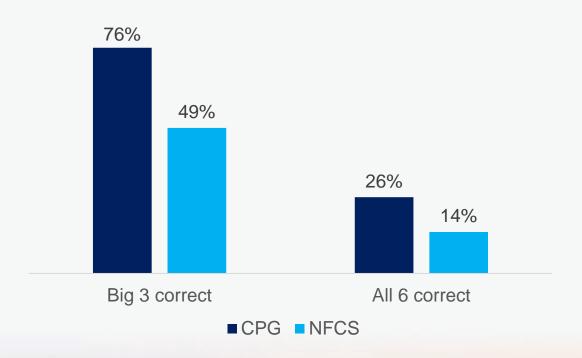
More than \$102

- Exactly \$102
- Less than \$102
- ☐ Don't know

87%



## Financial Literacy: CPG compared to the NFCS



68% of the CPG members assess their overall financial knowledge as high or very high.



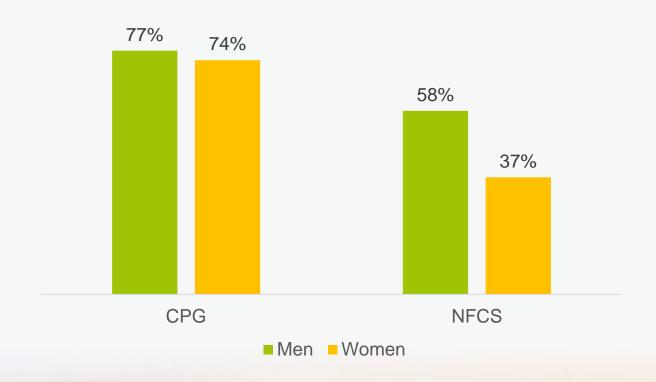
## Big 3 correct: Younger vs. Older Clergy







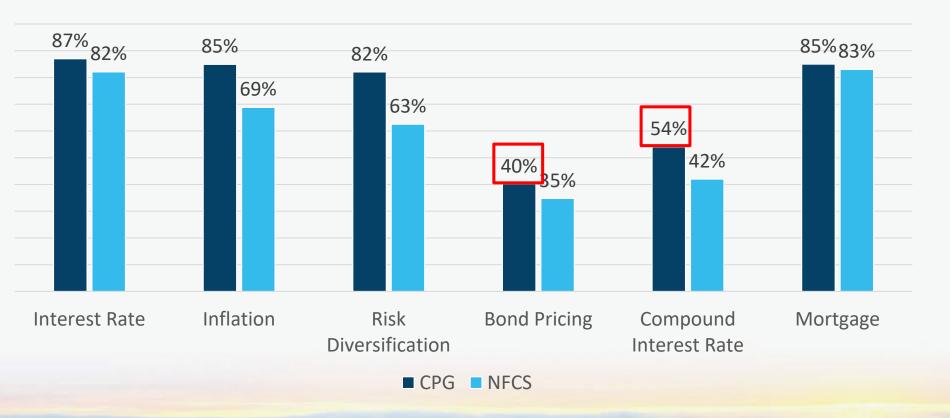
## Big 3 correct: Women versus Men







## Single financial literacy questions answered correctly





#### QUIZ

Imagine that the interest rate on your savings account was 1% per year and inflation was 2% per year. After 1 year, with the money in this account, would you be able to buy...

- ☐ More than today
- ☐ Exactly the same as today
- ☐ Less than today
- ☐ Don't know





### QUIZ

Imagine that the interest rate on your savings account was 1% per year and inflation was 2% per year. After 1 year, with the money in this account, would you be able to buy...

- ☐ More than today
- Exactly the same as today
- **Less than today**
- ☐ Don't know

85%



## Part 2

## Financial Situation and Money Management





## Financial fragility before the pandemic – 2020 P-Fin Index



Having difficulty making ends meet



Debt and debt payments prevent respondents from adequately addressing other financial priorities





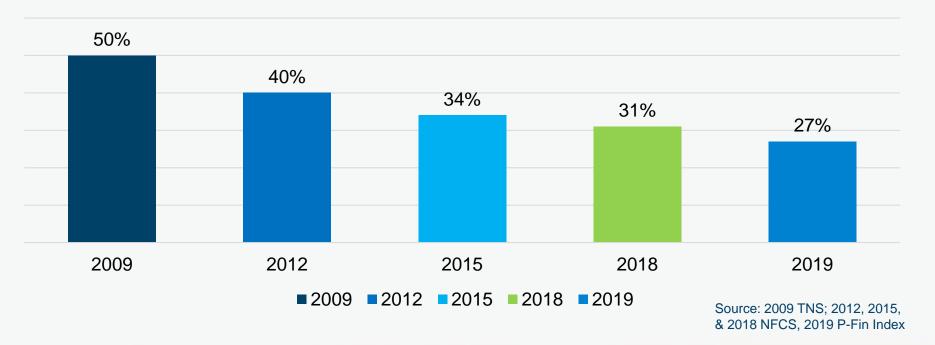
Could not come up with \$2,000 if an unexpected need arose within the next month



Never tried to figure out how much they need to save for retirement



## Financial fragility over time

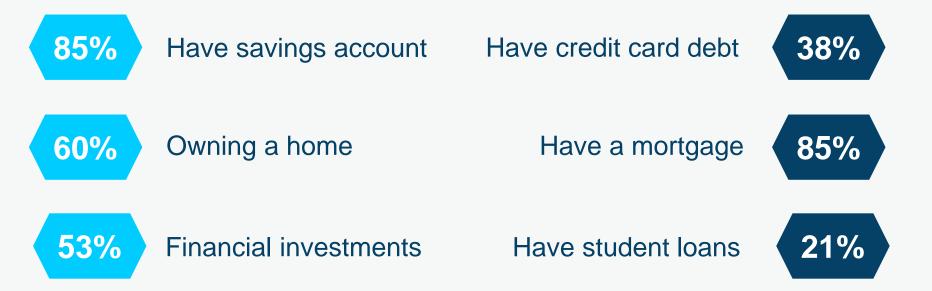


Averages hide large differences in the population



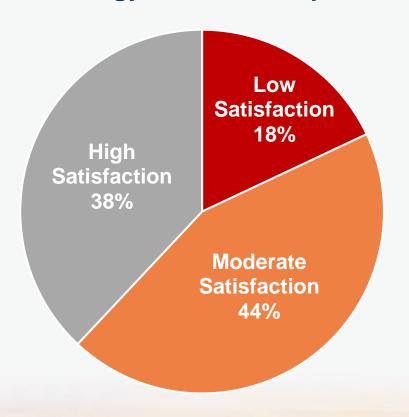


#### Financial situation – Assets and Liabilities





### Satisfaction of clergy with current personal financial condition



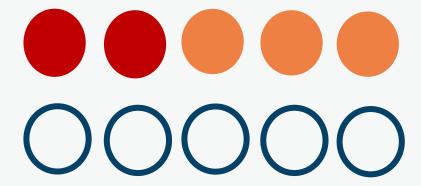
"Overall, thinking of assets, debt and savings, how satisfied are you with your current personal financial condition?"



#### Overburdened with debt

20% feel to have too much debt right now

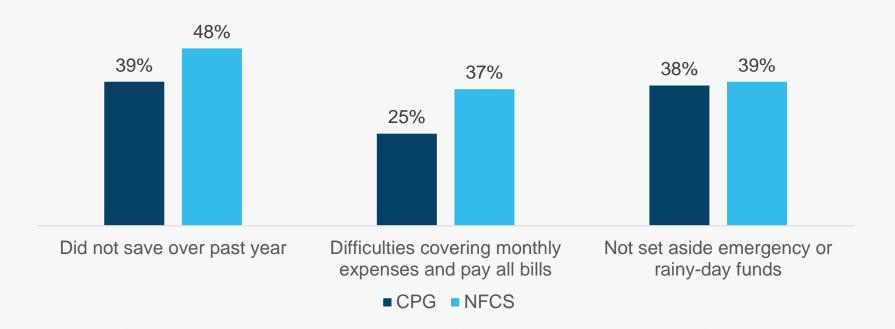
30% neither agree nor disagree to have too much debt right now



50% do not feel they have too much debt



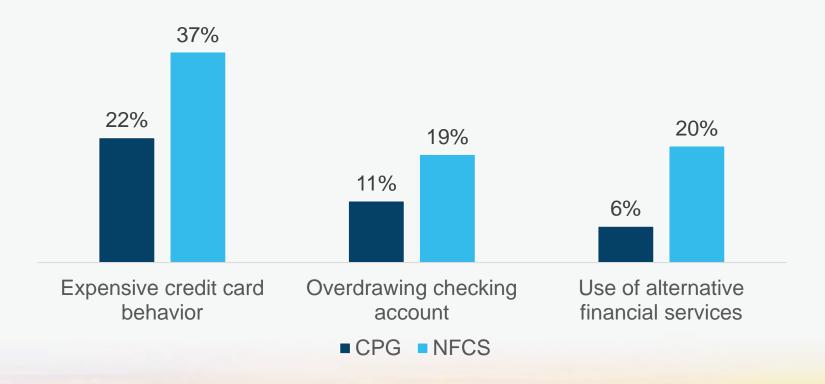
## **Short-Term Money Management – Precautionary Savings**



Clergy members are more prepared for emergencies and display better savings practices. However, there is still room for improvement.

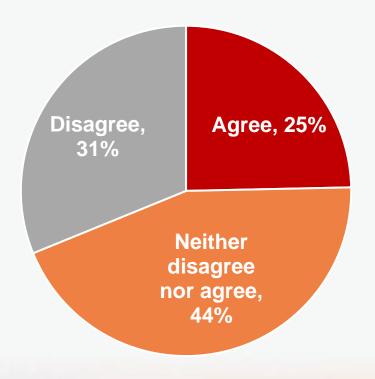


## **Expensive Short-Term Money Management**





## **Long-Term Money Management – Retirement Preparedness**



"I worry about running out of money in retirement"



## The link with financial literacy

#### Who is financially literate:

- is more likely to have precautionary savings
- is less likely to have too much debt
- is less likely to engage in expensive money management behavior
- Is more likely to plan and save for retirement



#### QUIZ

Do you think the following statement is true or false?

Buying a single company stock usually provides a safer return than a stock mutual fund.

- ☐ True
- ☐ False
- ☐ Don't know





#### QUIZ

Do you think the following statement is true or false?

Buying a single company stock usually provides a safer return than a stock mutual fund.



82%



## Part 3

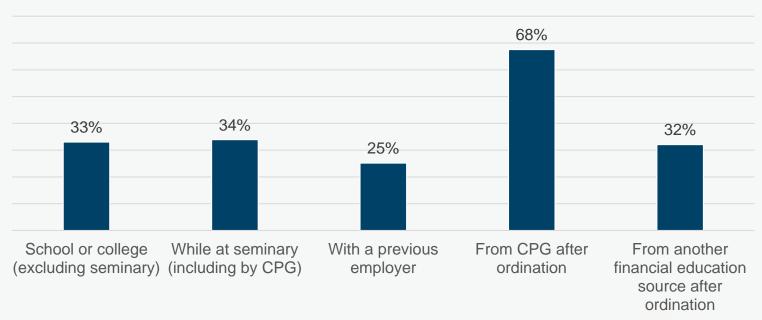
## **Financial Education**





#### **Financial Education**

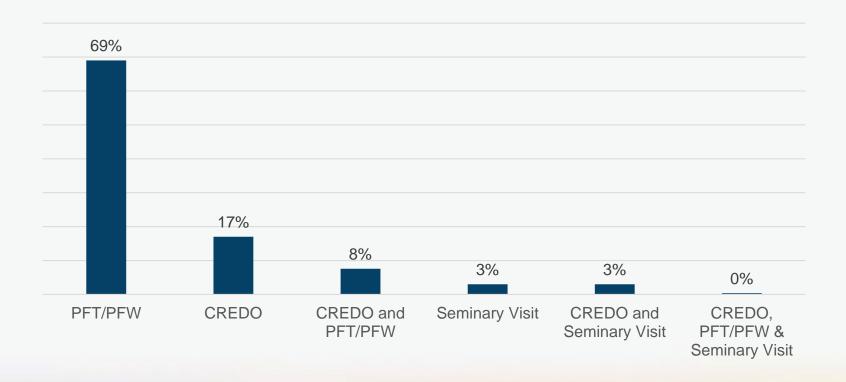




Among the CPG members, 85% reported being offered financial education through various providers.



## **Financial Education offered by CPG**







## Thank you!

