Improving Financial Literacy and Capability: What Works?

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Demonstrating the Benefits of Work: Testing an Educational Tool for Young People Aging Out of the SSI Disabled Children Program

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A joint center of the RAND Corporation, Dartmouth College,

Research Team

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Outline

- Project Background Year 1
- Financial Literacy Tool Year 2
- Testing the Tool
- Next Steps



Project Background

- Year one
- Young Adults in the Supplemental Security Income Disabled Children Program
- Work, Earnings, and Program Benefits
 - Empirical research
 - Financial value of working for young adults on SSI
 - Resulted in a computational algorithm
- Year Two
 - Translated research into practice
 - Developed and tested a "tool" to aid in the decision to work



Why is this Important?

- The SSI child population has risen dramatically over the past two decades
- Most SSI-child beneficiaries transition directly onto the SSI-adult program
- Very few of these young adult SSI recipients ever seek or gain employment



What is Being Done?

- Youth Transition Demonstration Projects
- Six Potential Barriers to Work
- Lack of Knowledge About How Benefits Change When a Person Works
- Could a Benefit Calculator Help?



We Know

- Financial literacy is an issue for adults
- Financial education is a challenge for children
- Benefit rules are complex

Research Question: Can we increase knowledge and improve understanding through a **financial literacy application** tailored to young adult SSI recipients?



Year 2 - Creating an Educational Tool

- Fall 2010 developed a prototype "calculator"
- Goal
 - Convey the interactions between work and benefits
 - Improve decision-making
- Demonstrated at New Insights and Advances in Financial Literacy Conference
- Worked with Benefit Counselor
- Refined Tool



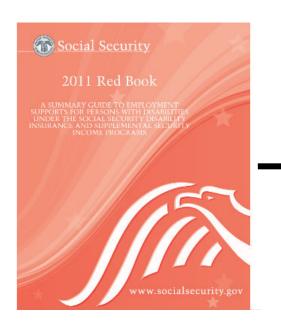
Testing the Tool

- Randomized Controlled Study
- Three Treatments
 - Control Group- SSA publication
 - 2 Experimental Groups Calculator
 - Graphical results
 - Visual results
- Hypothesis:
 - The experimental treatment would result in improved comprehension of the payoff to working relative to the control treatment

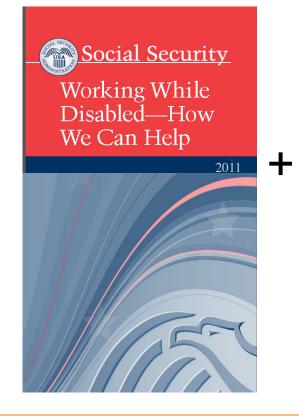


Pilot Study

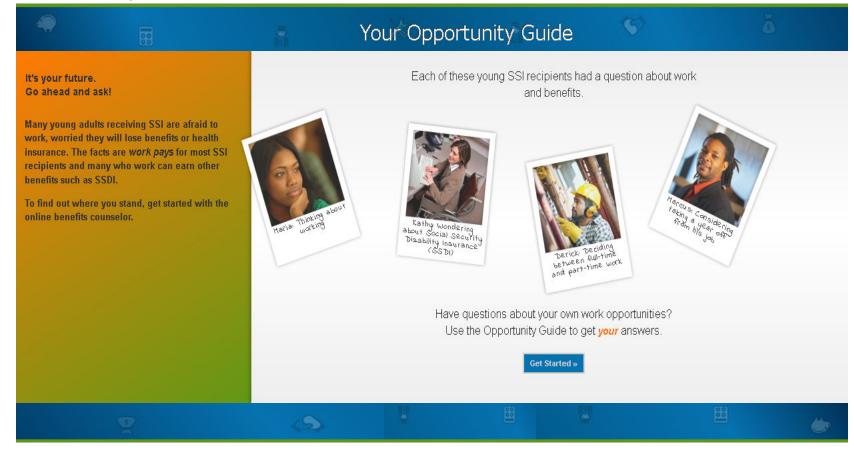
- Summer 2011, Cornell University undergraduates
 - Control Redbook
 - Experimental Treatment Calculator







Augmented Fact Sheet -Formulas -Worked Examples Revised Tool



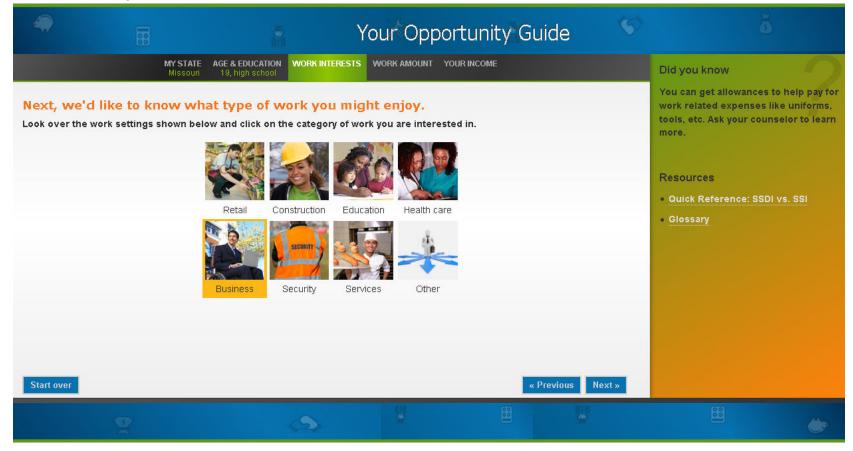




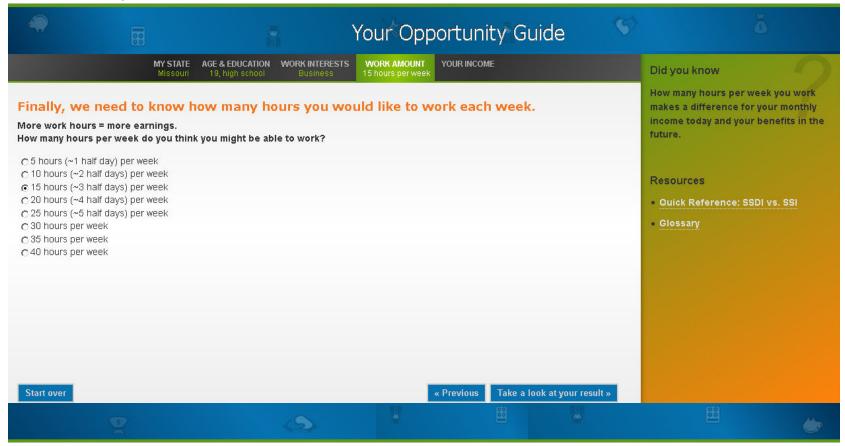


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| How far have you gone in school? | High school diploma | ۲ | Previous Next » | |
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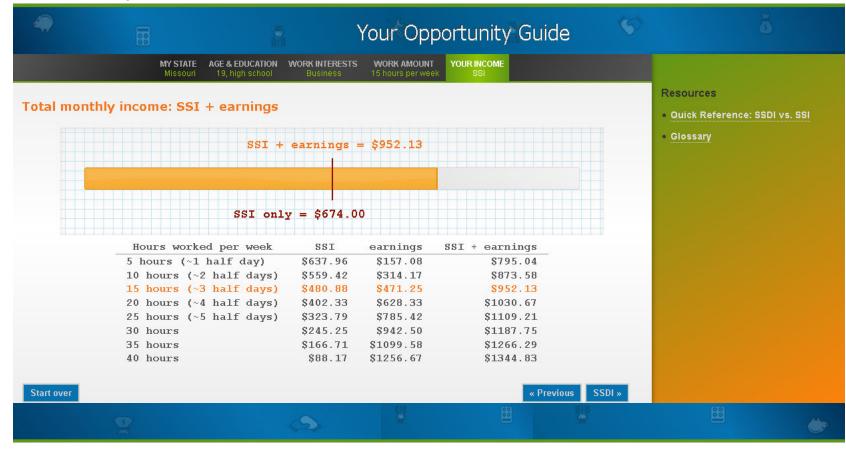




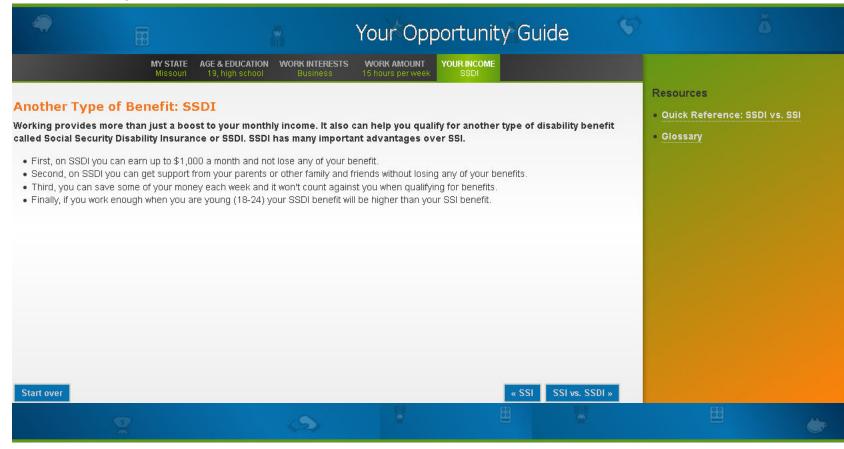




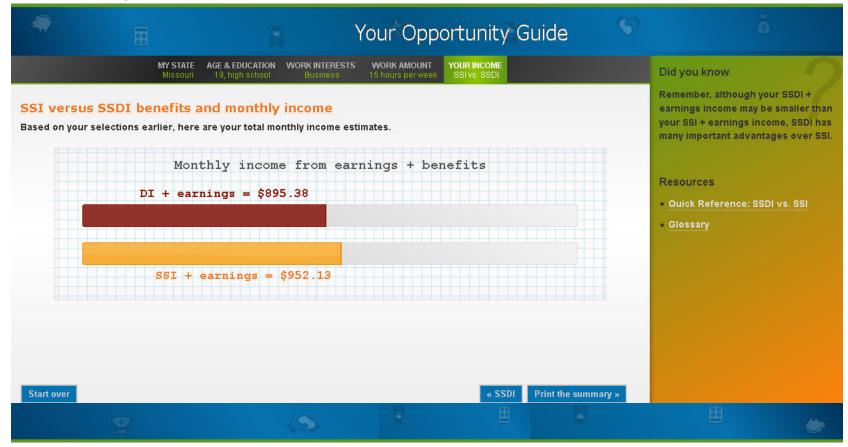














| | MY STATE AGE & EDUCATION WO Missouri 19, high school | | AMOUNT YOUR INCOME sperweek Summary | |
|--|---|---|---|--|
| SSI versus SSDI benefits and mo | nthly income | | | |
| | Benefit only Hours worked per week 5 hours (~1 half day) | SSI \$674.00 SSI + earnings \$795.04 | SSDI \$424.13 SSDI + earnings \$298.46 | |
| | 10 hours (~1 hair day) 10 hours (~2 haif days) 15 hours (~3 haif days) | \$733.04 \$873.58 \$952.13 | \$596.92 \$ 895.38 | |
| | 20 hours (~4 half days) 25 hours (~5 half days) | \$1030.67 \$1109.21 | \$1193.83 \$1478.13 | |
| | 30 hours 35 hours 40 hours | \$1187.75 \$1266.29 \$1344.83 | \$1685.48 \$1793.25 \$1843.51 | |
| Based on your selections earlier, here | | | ¢1040.01 | |
| _ | DI + earnings = \$895.38 | 3 | | |

Remember, although your SSDI + earnings income may be smaller than your SSI + earnings income, SSDI has many important advantages over SSI.





The Experiments

- Full Study on August 24 September 13, 2011
- 245 volunteer subjects (47% male, 5% graduate students)
 - Treatment A 83 subjects
 - Treatment B 80 subjects
 - Treatment C 82 subjects
- Subjects earned \$10 \$25 (based on correct responses to test questions, no payout on post-test survey)



Test Materials

- Numeracy test (three questions)
- SSI and SSDI comprehension and application questions
- Post test, three questions
- Post-experiment survey



What Did We Learn?

- Math-proficient undergraduates had difficulties applying the complex benefit rules
- The online tool had positive impact on questions requiring facility with SSI/SSDI calculations
- Visual version resulted in positive effects on the calculation but mixed results with comprehension
- Potential value in an educational tool customized for young adults on SSI and their support teams



Next Steps

- Revise the Online Benefit Counselor tool
 - Review and incorporate suggestions from experiment participants
 - Graphic and interaction design
- Field test the tool with Benefit Counselors

